# CUSHMAN & WAKEFIELD | CRESCO REAL ESTATE

# BARNA CAPLAN

COMMERCIAL MARKET LEADER . CLEVELAND, OHIO barnacaplan.com · crescorealestate.com



## **COMPANY OVERVIEW**

Knowledge. Ingenuity. Reach. Cushman & Wakefield | CRESCO Real Estate is the only partner you need to ensure the real estate you buy, sell, own, lease or occupy achieves the goals you set. We are the premier commercial brokerage firm in NE Ohio because we are forward thinking collaborative service providers with talented professionals that take you from strategy to reality, optimize the whole rather than a component. We provide resources and expertise to reach integrated end-to-end solutions specific to each client.

When you partner with us to manage your real estate needs, you benefit from the expertise and resources of our entire team, including the added advantage of the global reach of Cushman & Wakefield.

- 400+ offices
- 70+ countries
- 53.000+ employees
- Over \$12.1 billion in revenue

#### COMMERCIAL

The Barna Caplan Team, Cushman & Wakefield | CRESCO's dedicated Commercial Services Team offers clients an unrivaled combination of talent, experience and resources to handle any commercial real estate assignment regardless of size, location or complexity. We provide the following range of services:

- Leasing / Sales
- Investment Sales
- Corporate Consultation
- Tenant Representation
- Landlord Representation
- Sublease Services
- 1031 Exchanges
- Property Management
- Accelerated Marketing Programs
- Strategic Real Estate Planning

- Consulting Services including Build-to-Suit
- · Acquisition / Disposition of commercial and investment buildings as well as land.
- Marketing of Commercial Properties for Sale, Lease or Sublease.
- Building and Property Valuations
- Assistance in the Negotiations and Utilization of Governmental Incentive Packages
- National and International Services through our Alliance with Cushman & Wakefield, the Society of Industrial and Office Realtors (SIOR) and the Certified Commercial Investment Member (CCIM)

The Barna Caplan Team through hard work, collaboration, creativity and overachievement provides best of class service to their clients including:



- Intimate market knowledge.
- Increased quality service through collaboration and manpower.
- Levels of efficiency that allows us to delegate responsibility.
- Experienced team members that are trained to implement checks and balance.

# **PARTIAL CLIENT LIST**











































StanleyBlack&Decker



## FOR MORE INFORMATION, PLEASE CONTACT:

JOSEPH V. BARNA, SIOR

Principal +1 216 525 1464 SIMON CAPLAN, SIOR

Executive VP & Partner Emeritus Principal +1 216 525 1472

GEORGE J. POFOK, CCIM, SIOR ELIOT KIJEWSKI, SIOR

+1 216 525 1469

Principal +1 216 525 1487 **RYAN CURTIN** 

Analyst +1 216 232 4105

jbarna@crescorealestate.com scaplan@crescorealestate.com ekijewski@crescorealestate.com rcurtin@crescorealestate.com apofok@crescorealestate.com